



April 9, 2025

Dear Valued Customer,

InterMotive and LGS Group are evaluating the impact of the new global tariff policies that affect most goods shipped into the U.S. Due to these tariffs, we are receiving price increase letters from our supply base. Please know that we are actively working to implement measures to minimize these repercussions.

We anticipate that if the tariff policies remain in place for a long duration, it will significantly impact our costs, thus likely affecting our prices.

While this is not our preferred course of action, it may be necessary to share some of these costs. To reduce the effect on our customers, we announce that purchase orders submitted within the guidelines below will not be subject to near-term tariff increases.

Details:

- POs must be received by LGS Group by C.O.B. May 31, 2025.
- POs will be accepted at the price in effect on the day it is received.
- The full order must ship on or by September 30, 2025.

For any cost increases we incur as the result of new tariffs (after acceptance of your PO), the tariff costs will be absorbed by InterMotive / LGS Group and will not be passed on to you.

Please note that new model year product applications may be subject to price increases (e.g., products for 2026 MY chassis require purchase of new components that are only available offshore). These changes will be identified by new part numbers.



For additional information, contact your National Sales Manager, Inside Sales or me.

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Regards,

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