



930 Tahoe Blvd., Ste. 802-353
Incline Village, NV 89451
P 775-831-2002 | F 775-249-3123
www.LGS-Group.com

September 30, 2019

Dear Customer,

The purpose of this letter is to advise you that **effective January 1, 2020, there will be a 1.9% price increase** on products sold by LGS Group.

Details:

The price increase applies to kits (e.g., part numbers starting with "A-", "B-", "C-" and "E-") and service parts (e.g., part numbers starting with "S-") when the PO has a date of 12/20/19 or later.

Some products will not have a price increase. That list includes:

- Breakout Box (BOB) / Breakout Box enhanced (BOBe™)
- EcoStar™ III (ECO3)
- Engine Coolant Temp Warning System
- FlexSpeak™ / FlexSpeak™ ADA (voice annunciator system)
- Intelligent Lift Interlock System (for Sprinter)
- Remote Start (part #RSA752 for RAM)
- RV SafetyLock
- Stop Request
- Various controllers built for specific customers

If you have a contracted price with LGS Group, your products may be excluded from a price increase.

Price Delay Opportunity:

All customers are eligible to submit a blanket PO before 12/20/19, with deliveries before 6/30/20, using 2019 pricing levels - this will effectively delay the price increase by up to 6 months. As conditions of submitting the blanket, no changes can be made to the blanket total quantity (however, you can adjust the release dates) and you must accept shipment of the total blanket by 6/30/20.

Please contact your Sales Manager regarding questions on pricing or the blanket PO offer:

Todd Long

tlong@lsg-group.com | 775-831-2002 ext. 203

Transit | School Bus | Mobility | RV | Limo

(continued)



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Bob Van Ee

bvanee@lgs-group.com | 775-831-2002 ext. 208

Ambulance | Fire | Law Enforcement

Romeo Berthier

rberthier@lgs-group.com | 775-831-2002 ext. 204

Work Truck

You may also contact me with questions.

Regards,

A handwritten signature in black ink, appearing to read "Marc Ellison".

Marc Ellison

Vice-President, Sales & Marketing

mellison@lgs-group.com

775-831-2002 ext. 201

Note:

LGS Group will be closed for the Christmas holidays from 12/25/19 through 1/1/20 and will reopen on 1/2/20.

